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An Alternative for the over 50s

Now that you are looking forward to a new and exciting phase of your life, we've created an offer tailored to your unique needs. We are committed to ensuring that you are always insured right, serviced right and settled right – that's the A&G Difference™.

Basic Excess Waiver

We can save you money by giving you the option to remove the basic excess payment from your policy.

If selected, then no basic excess is applicable in the event of a claim for home contents, buildings or motor. You will therefore not be required to make the basic excess payment that is normally required for your claim to be finalised.

As part of this Young@Heart package you also have the option to include Cash Back Plus, which gives you money back in your pocket, funeral cover and premium waivers for your existing motor and household cover.

Cash Back Plus rewards you for:

- remaining claim-free for four consecutive years, and
- keeping your policy payments uninterrupted for the same period of four years.

You'll be entitled to an automatic pay-out of your entire first year's premiums, or up to a maximum of 25% of all your premiums paid over the four years (excluding broker fees and commission), whichever is the lesser.

Benefits included in the Cash Back Plus offering, at no extra cost to you:

- Funeral Plan cover;
- Premium Waivers for:
 - ° Retrenchment;
 - ° Death; and
 - ° Dreaded Disease.

Funeral Plan

We included this benefit to offer your estate **R5 000** funeral cover should you, as the insured member, pass on. After the required information and claim forms are received, we will settle the claim within two working days.

Please note:

- We do not exclude death as a result of HIV or Aids-related illnesses.
- If death is caused by an accident, we will make immediate payment after the required information and claim forms are received.

- There is a six-month waiting period on this benefit. This means that you must wait the first six months from the policy's start date for this cover to take effect. You will not receive this benefit if a claim is filed during this waiting period. After your **Cash Back Plus benefit** has been active for six consecutive months and six consecutive premiums have been received, we will activate this benefit.
- There is a 12-month waiting period for death as a result of suicide. This means that should the insured commit suicide within the first 12 months of the policy's start date, this benefit will not be paid out. After your **Cash Back Plus benefit** has been active for 12 consecutive months and 12 consecutive premiums have been received, we will remove this waiting period.

How to claim:

Ensure that your beneficiary is aware of this process:

- He/she must simply call your broker or insurer in the event of your death.
- Note that the notice, all claim forms and supporting documents must be submitted via email within 90 days from the death of the insured member.

Premium Waivers

With this premium waiver offer, we will waive your motor and household policy premiums for a total of up to six months (over the lifetime of the policy), giving you and your family peace of mind that your personal possessions will stay covered until you can get back on your feet.

Your **Cash Back Plus** pay-out will also remain valid during this period. This means that should your four-year cycle end within this premium waiver period or you continue your motor and household policy after this premium waiver period, you will still be entitled to your cash back reward, provided that your cover did not lapse and you remained claim-free.

Retrenchment Premium Waiver

You can claim this premium waiver when you, as the insured, are retrenched.

For the purpose of this policy, retrenchment means the termination of your position by your employer, based on business decisions that result in staff reduction.

Please note that there is a six-month waiting period on this benefit. This means that you must wait the first six months from the policy's start date for this cover to take effect. You will not receive this benefit for claims filed during this

waiting period. We will activate this benefit after your **Cash Back Plus benefit** has been active for six consecutive months and six consecutive premiums have been received.

Exclusions:

The Retrenchment Premium Waiver will not provide cover if you:

- are self-employed;
- are retrenched from a family-owned business;
- accept voluntary retrenchment;
- are retrenched due to ill health;
- are dismissed;
- are at the end of a fixed-term contract;
- are retiring; or
- were made aware before the start of the cash-back benefit, or had reasonable grounds for believing that you would be retrenched, in the three months before the start of the cash-back benefit.

How to claim:

Call your broker or insurer as soon as you receive notice of retrenchment. All claim forms and supporting documents must be submitted via email within **60 days** of the insured member's retrenchment.

Dreaded Disease Premium Waiver for over 50s

You can claim this premium waiver when you, as the insured, fall victim to a critical and incapacitating illness.

We cover most illnesses like:

Heart attack - An incident resulting in the

recent death of a transmural portion of the heart muscle

wall due to inadequate

blood supply.

Kidney failure - End stage renal failure

presenting a chronic

irreversible failure of both

kidneys to function, resulting in the need for regular renal

dialysis.

Blindness - The total irreversible and

complete loss of vision in

both eyes.

Paraplegia - The total and complete loss

of the use of any two limbs.

Some cancers - A disease which is

manifested by the

presence of a malignant tumour, characterised by the uncontrolled growth and spread of malignant cells and the invasion of surrounding normal tissue.

The term "cancer" also includes leukaemia, cancers with regional or distant metastases and Hodgkin's disease, but excludes all skin cancers except invasive malignant melanomas.

- Major burns
- Major burns which result in full-thickness skin destruction of at least 20% of the total skin area.
- Stroke
- An incident that affects the arteries leading to and within the brain. A blood vessel that carries oxygen and nutrients to the brain is either blocked by a clot or bursts (ruptures), resulting in a neurological deficit which, in our opinion, is of a permanent nature and directly resulting in:
 - the need for permanent significant assistance in basic daily functioning (walking, bathing, dressing, feeding and bathroom usage), or
 - o the total and permanent inability to communicate in words, vocally or in writing.

- · Coma
- A state of unconsciousness with no reaction to external stimuli or internal needs, persisting continuously with

the use of life support systems. This condition may result in a severe/ significant neurological deficit which, in our opinion, is of a permanent nature.

- Multiple sclerosis or motor neurone disease
- Multiple sclerosis or motor neurone disease resulting in progressive and irreversible damage to the nervous system and confirmed by a consultant neurologist.

This benefit will also be valid should you become the recipient of a heart, lung, liver, pancreas, kidney or bone marrow by actually undergoing a major organ transplant procedure.

Please note that:

- all pre-existing conditions will be excluded from your cover; and
- the notice call, all claim forms and supporting documents must be submitted via email within 60 days of the incident or diagnosis of the insured.

Exclusions:

The Dreaded Disease Premium Waiver will not provide cover if:

- paraplegia occurred directly or indirectly as a result of:
 - o insurrection, civil commotion, war or the hostile action of the armed forces of any country, irrespective of whether you were actually participating therein or not; or
- any cancers were diagnosed and treated with primary excision/biopsy only, not requiring any further surgical, medical, radiotherapy or other modalities.

How to claim:

Call your broker or insurer after the diagnosis is received.

Death Premium Waiver

Your estate can claim this premium waiver when you as the insured unexpectantly pass on. You must ensure that your next of kin and/or beneficiary is aware of this process.

- Simply call **your broker or insurer** in the event of a claim.
- Please note that all claim forms and supporting documents must be submitted via email within 90 days after the death of the insured.

Exclusions:

There will be no benefit payable, or premiums waived, on any claim for the above benefits which is directly or indirectly caused by or attributed to:

- attempted suicide or intentionally self-inflicted injury. In these instances, you will not have access to any funeral benefits within 12 months of entering into this policy, nor any premium waivers within 24 months of entering into this policy;
- involvement or participation in any violation of criminal law;
- refusal to attend or undergo surgery, other medical treatment or other appropriate and reasonably required treatment;
- excessive use of alcohol or drugs other than as prescribed by a medical practitioner;
- any medical impairment or condition which occurred or was diagnosed prior to your policy start date, which we regard as resulting directly or indirectly from a condition for which you received treatment, or of which you were aware at or any time prior to your policy start date; and
- any dread disease which first occurred or was diagnosed prior to your policy start date.



Auto & General